

Message Text

LIMITED OFFICIAL USE

PAGE 01 MANAMA 00935 111524Z

41

ACTION EB-06

INFO OCT-01 NEA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-05 NSAE-00 RSC-01 FAA-00 PRS-01 PA-01

USIA-06 /029 W

----- 063232

R 111450Z NOV 74

FM AMEMBASSY MANAMA BAHRAIN

TO SECSTATE WASHINGTON 1641

INFO AMEMBASSY BEIRUT

AMEMBASSY KUWAIT

LIMITED OFFICIAL USE MANAMA 0935

BEIRUT FOR RCAA

KUWAIT PASS MUSCAT, DOHA

E.O. 11652: N/A

TAGS : EAIR, BEXP, BA

SUBJECT : CIVAIR - MCDONNELL DOUGLAS DC-10 DEMONSTRATION

REF : MUSCAT 726

1. DC-10 DEMONSTRATION IN BAHRAIN NOVEMBER 7 FRANKLY MADE VERY SMALL RIPPLE ALTHOUGH THERE WAS CERTAINLY NO ADVERSE REACTION. BASIC PROBLEM WAS INADEQUACY OF ADVANCE NOTICE OR PLANNING. EMBASSY FIRST LEARNED OF DEMONSTRATION INFORMALLY AND BY CHANCE FROM MANAGER OF GULF AVIATION ONLY SEVERAL DAYS PRIOR TO AIRCRAFT'S ARRIVAL. AFTER CONTACTING LOCAL PUBLIC RELATIONS FIRM WHICH WAS "HANDLING" ARRANGEMENTS HERE WE LEARNED THAT MCDONNELL DOUGLAS REP FOX WOULD BE ACTING AS ADVANCE MAN, BUT UP UNTIL MORNING OF FLIGHT HE AND EMBASSY WERE UNABLE TO MAKE CONTACT AS HE MOVED IN AND OUT OF BAHRAIN ON TIGHT SCHEDULE. INVITATIONS TO EMBASSY OFFICERS TO ATTEND DEMONSTRATION FLIGHT ARRIVED ONLY 24 HOURS BEFORE EVENT AND WE ASSUME THIS WAS TRUE IN LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 MANAMA 00935 111524Z

OTHER CASES.

2. ATTENDANCE AT DEMONSTRATION WAS IN ADDITION ADVERSELY AFFECTED BY PENDING ARRIVAL OF UAE LEADER SHAIKH ZAYID SAME DAY AND MORE GENERALLY BY EXCEPTIONALLY HEAVY OFFICIAL AND BUSINESS ACTIVITY IN BAHRAIN AT THIS PARTICULAR TIME. EMBASSY FIRST SECRETARY WHO TOOK FLIGHT IN LIEU OF AMBASSADOR, BY PRE-ARRANGEMENT WITH LOCAL PUBLICITY OFFICE, FOUND NO SENIOR BAHRAINI OFFICIALS ABOARD EXCEPT NATIONAL ASSEMBLY SPEAKER AL-JISHI, WHO IS PARTNER IN FIRM HANDLING PUBLICITY. BAHRAINI DIRECTOR CIVIL AVIATION DID VISIT PLANE PRIOR TO FLIGHT. WHEN AMBASSADOR ATTEMPTED TO CALL ON SANFORD MCDONNELL FOLLOWING DAY HE UNABLE TO SEE HIM BUT DID TALK WITH FOX. FOX EXPRESSED GENERAL SATISFACTION AND APPRECIATION FOR MCDONNELL DOUGLAS RECEPTION IN BAHRAIN, REFERRING PERHAPS TO FACT THAT GULF AVIATION OFFICIALS TOOK SEVERAL MEMBERS OF MCDONNELL DOUGLAS PARTY INTO THEIR OWN HOMES UPON LEARNING THAT THEIR RESERVATIONS AT LOCAL GULF HOTEL WERE NON-EXISTENT.

3. LOCAL WEEKLY GULF MIRROR IN NOVEMBER 10 EDITION GAVE GOOD COVERAGE TO DC-10 VISIT INCLUDING MCDONNELL'S STATEMENT OF COMPANY'S DESIRE TO SHOW OFF IN GULF AREA AIRCRAFT OF WHICH MCDONNELL DOUGLAS IS JUSTIFIABLY PROUD. MIRROR ATTRIBUTED TO UNNAMED MEMBER OF PARTY, HOWEVER, RATHER STRANGE STATEMENT THAT MCDONNELL DOUGLAS HAS ABANDONED ALL HOPE OF SELLING DC-10 IN THE GULF.
TWINAM

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COMMERCIAL AIRCRAFT, AIR SHOWS, AIRCRAFT SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 11 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: cunninfx
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974MANAMA00935
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740324-0555
From: MANAMA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741154/aaaabtsx.tel
Line Count: 88
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: MUSCAT 726
Review Action: RELEASED, APPROVED
Review Authority: cunninfx
Review Comment: n/a
Review Content Flags:
Review Date: 14 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14-Aug-2002 by izenbei0>; APPROVED <14 MAR 2003 by cunninfx>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: : CIVAIR - MCDONNELL DOUGLAS DC-10 DEMONSTRATION
TAGS: EAIR, BEXP, BA, MCDONNELL-DOUGLAS
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005